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1. SPX-CQ Exhibited at The 67th International Motorcycle Exhibition (EICMA 2009) in Milan, Italy

Under the support of Chongqing Foreign Trade and Economic Relations Commission, SPX-CQ participated The 67th International Motorcycle Exhibition (EICMA 2009) held in Milan, Italy from November 10 to 15, 2009. EICMA, the world well-known motorcycle exhibition, has been held for 66 times. EICMA 2009 occupied 6 halls with gross exhibit area of 260,000 m², and net exhibit area of 55,000 m². The exhibition attracted the participation of 1341 brands from 31 countries, 2000 journalists, and 450,000 visitors.

SPX-CQ booked two stands in EICMA 2009. To better realize its goal for the exhibition, before its departure to Milan, SPX-CQ sent fax and E-mails to 200 Italian enterprises and associations as well as over 100 exhibitors to invite them to meet SPX-CQ at the stand. According to the requirements of the buyers, SPX-CQ collected the exhibits from 27 Chinese companies including Chongqing Yan-Long Machinery Co.,Ltd. and etc for the exhibition.

During the exhibition, besides meeting the visitors at the stand, SPX-CQ staff also visited other target customers stand by stand including manufacturers of motorcycle and parts, trading companies, industrial media and etc. SPX-CQ collected RFQs from 45 buyers, and other 30 enterprises said they would send RFQs or keep touch with SPX-CQ after the exhibition.



Meetings were made between SPX-CQ and associations, companies, and medias, including Associazione Nazionale Ciclo Moto Accessori (ANCMA), Chamber for Cooperation and Incentive Partnership (CCIP), Electric Components and Instruments Europe S.r.l. from Italy, industrial media including Motorpress from Italy, Motoron from Turkey, Motofacil from Spain,.

2.SPX-CQ Visited Foreign Embassies and Consulates in China

From November 16th to 25th, 2009, SPX-CQ staff visited foreign embassies and consulates in China including that of Azerbaijan, Switzerland, Nepal, Slovakia, Norway, Bulgaria, Portugal, Spain, Sweden, Hungary, Finland, Ireland, and Holland and etc. SPX-CQ staff introduced about the organization, success stories and working procedures of SPX-CQ with the emphasis on China Industrial Subcontracting and Outsourcing Fair 2010 (Subcon China 2010) and The 9th China International Motorcycle Trade Exhibition (CIMAMotor 2010). The embassies and consulates appreciated SPX-CQ's effort of bridging between Chinese and foreign enterprises. They expressed their interests about CIMAMotor 2010 and Subcon China 2010 and wished to strengthen the cooperation with SPX-CQ in 2010 to bring more business opportunities for both Chinese enterprises and their domestic enterprises.

3.SPX-CQ Visited Foreign Associations, Chambers of Commerce in China

From November 16th to 27th, 2009, SPX-CQ staff visited foreign associations, chambers of commerce in China including Alsace International Beijing Office, Paris Chamber of Commerce and Industry Beijing Office, Beijing Office of The Manufacturing Technologies Association, European Union Chamber of Commerce in China Shanghai Office, Japan-China Economic Association, Chamber of Commerce and Industry of the

Russian Federation Regional Representation in Shanghai, JETRO Shanghai Japan External Trade Organization, Benelux Chamber of Commerce in Shanghai, and China-Australia Chamber of Commerce and etc.

Deep communications and discussions were made between SPX-CQ and these associations and Chambers of commerce due to their common ground of functions and services. After getting better understanding about each other, both parties also discussed how to resolve the difficulties on their way to promote business relations between enterprises. The associations and Chambers of commerce showed their great interest in cooperation with SPX-CQ in all kinds of possible ways, such as passing the information about SPX-CQ and its activities to their domestic enterprises.

4.SPX-CQ Visited Enterprises

From November 2nd to 26th, 2009, SPX-CQ staff visited following buyers and suppliers.

Buyers:

- Italy Fameccanica Machinery (Shanghai) Co., Ltd.
- Shanghai Schuler Presses Co. Ltd.
- Germany Viessmann China Ltd. Shanghai Rep. Office
- MagnetiMarelli Powertrain(Shanghai) Co., Ltd.
- Holland INTRAMCO EUROPE B.V. Shanghai Rep. Office
- Industriaplex Inc. Shanghai Rep. Office

- Alfmeier Automotive Systems Trading (Shanghai) Co., Ltd.
- Quality Management Center to the German Association of Automotive Manufactures and etc.

During the visits, SPX-CQ staff presented its success stories about business match-making meetings for large enterprises, which attracted interest from these enterprises. The enterprises expressed their wish to develop their business in collaboration with SPX-CQ. Through the communication, SPX-CQ also got detailed information about the enterprises' demands and working procedures.

Suppliers:

- Chongqing Sangong Automobile Parts Co.,Ltd.
- Chongqing Yan-Long Machinery Co.,Ltd.
- Chongqing Jiulongpo Mingxing Machinery Factory
- Zhejiang Zhengdong Vehicle Fittings Co.,Ltd Chongqing Branch
- Chongqing Sitel Machinery Co.,Ltd.
- Chongqing Yuanshan Industrial Co.,Ltd.
- Chongqing Juneng Powder Metallurgy Co.,Ltd.
- Chongqing Pingyang Industry Co.,Ltd and etc.

During the visit, SPX-CQ staff introduced about the overseas exhibitions which SPX-CQ is going to attend in 2010, and collected some products which the enterprises are going to display at The 67th International Motorcycle Exhibition (EICMA 2009) in Milan, Italy. SPX-CQ also made preliminary assessment for some of the suppliers.

5. RFQs

Company Name	Company Profile	Purchasing Products
A Taiwan Company	The company was established in July 1973, as a manufacturer and exporter for automotive accessories, truck & trailer products, DIY & woodworking tools, motorcycle parts & accessories.	Carburetor
A US Company	It is an American Manufacturer of oil filter and its accessories. It is selling its product worldwide.	Air filter
A Colombia Company	It is an importer and distributor of motorcycle components and parts in Colombia. It has many suppliers in China.	1.Bearing 2. Helmet 3.Rectifier 4.Spark plug 5.Ignition
A Brazilian Company	It is a Brazilian importer of motorcycle components and parts.	1.Sprocket 2.Front fork 3.Pipe front fork 4.Brakepump 5.Generator 6.Complete rear cushion 7.Kick starter arm 8.Side stand
A Brazilian Company	It is a Brazilian trade company. It wants to purchase ferric magnet for motorcycle manufacturing from China.	Ferric magnet
An Argentinean Company	It is an Argentinean importer and distributor of motorcycle and ATV.	ATV

Company Name	Company Profile	Purchasing Products
A Netherlandish Company	It is a buying office of the Netherlands Company in Shanghai. Its mother company mainly engages in plugs, socket, lock core, lockset, wire, car fridge, strongbox of automobile	1. Injection molding 2. Aluminum die casting 3. Assembly supplier 4. Supplier of copper needle 5. Relay supplier 6. Iron key 7. Iron key with plastic handle
An Italian Company	The company was set up in 1961, and mainly contributes to the design, development and sales of dish-style braking system.	Motorcycle braking system
A US Company	The company is importer of fasteners like screws and nuts and so on.	1. Steel 2. Stainless steel fastener 3. Bolt 4. Screw 5. Nut
A Shanghai Company	The company is recognized as a global player in the metal-forming industry. In addition to its custom-designed products in the fields of sheet metal forming, forming from solid, and coin minting.	1. Heavy casting 2. Forging parts and machining part 3. Steel casting
A Russian Chamber of Commerce	It is a nongovernmental, nonprofit organization. It is engaged in representing the interests of small, Medium-size, and big business and promoting the growth of the Russian economy.	1. Power block (thermal power station) 2. Digital TV receiver 3. LBD
An Italian Company	It manufactures the machines and packaging equipment including their parts for disposable sanitary product.	1. Shafts product 2. Plane product 3. Welding product
A German Company	It is a supplier for automotive enterprises. It had set up factories in Germany, USA, Mexico and Korea.	Rubber product
Shanghai Rep. Office of a German Company	It is one of the leading international manufacturers of heating systems. It specializes in manufacturing of boiler, heat pump and etc.. Its Shanghai Rep. Office is engaged in procurement.	1. Iron casting 2. Copper pipe
A German Company	It is the exclusive worldwide distributor of Aixro engines and Nova carburetors. Its modified versions of the XR50 karting engine are used in completely different applications, such as ultra-light airplanes, dirt buggies, and helicopters.	Engine part
A Greek Company	The company was established in 1993. It is a specialized motorcycle company to sell muffler system with products such as YAMAHA TDM 900 HEXAGON, Xt550, KTM 950 HEXAGON, etc.	Motorcycle muffler system
An Italian Company	The company is a specialized motorcycle company in Italy. The main products consist of two stroke engine with single & twin cylinder.	Motorcycle engine and engine part
A Polish Company	It is engaged in a power glider parts manufacturer. Company cooperated with several research centers and has established an extensive supplier chain. The two-stroke engine is their key products.	Engine part of power glider
A Romanian Company	It is a Romania company engaged in motorcycle and scooter parts sales.	Spare parts for motorcycle and scooter
A Tunisian Company	It is a motorcycle trading company in Tunis. The company mainly sells spare parts for Piaggio scooter, Yamaha scooter, etc.	1. Spare parts for Piaggio scooter 2. Yamaha scooter.etc
An Italian Company	It is a motorcycle trading company in Italy. The products mainly include motorcycle clutches, etc.	Motorcycle clutch
An Italian Company	The Italian company is engaged in motorcycle and scooter trading. The company mainly sells Yamaha plastic parts.	Plastic parts for Yamaha
A Slovakian Company	The company holds racing activities and also sells motorcycle, spare parts and accessories.	Carburetor